

BE. BENDIGO



ANNUAL REPORT 2020



TABLE OF CONTENTS

Vision and Values	3
Chair Report	5
CEO Report	6
Board Members	8
Staff Members	12
Be.Bendigo Structure	13
Member Services	14
GROW Bendigo Program	16
Localised Program	17
Young Professionals Network	19
Bendigo Regional HR Network	20
Financial Statements	21
Partner List	50



VISION

Successful business creating a vibrant Greater Bendigo

Be.Bendigo drives connections, developing leadership and business capacity for a stronger community and more prosperous local economy.

PURPOSE

Supporting Greater Bendigo businesses to be prosperous, sustainable and innovative.

Values

Trustworthy – Innovative - Passionate





CHAIR REPORT

Marika McMahon

A Chair's part of an annual report is often odd to write, and read, given that it is a reflection on a financial year that ended a few months ago. That is particularly the situation this year when the impacts of the Covid19 pandemic makes it feel like the earlier part of 2019/20 was much more than 16 months ago.

2019/20 really was a year of 2 parts, pre Covid and Covid.

The Board and staff of Be.Bendigo commenced 2019/20 with a commitment to making the purpose and role of Be.Bendigo clear. Our vision is for successful business creating a vibrant Greater Bendigo and over the first 3 quarters of 2019/20 Be.Bendigo a jam-packed schedule of events was aimed very specifically at encouraging and showcasing successful business. Whether it be our after 5 program, leadership program, the Business Excellence Awards or lots of other things Be.Bendigo did there were plenty of opportunities to experience or be inspired about business in Bendigo.

Then from about February, we could see a massive impact coming for business with Covid19 and suddenly the role and focus of Be.Bendigo changed dramatically. Our priorities have always been to Engage, Collaborate and Advocate which saw us well placed to support Bendigo businesses as they were impacted by unprecedented

change and demands. Be.Bendigo was able to provide practical and hands on support to business – whether that be just a friendly ear to listen or providing information and links to supports. Be.Bendigo was also able to liaise with the City of Greater Bendigo and the Victorian Government to make sure the needs of Bendigo businesses were understood in such challenging times.

Throughout the year, it was exciting to see Be.Bendigo delivering the Grow program, a Victorian State Government initiative that we are delivering with the aim of increasing the local spend of businesses in our region to create more jobs locally.

There is no doubt that 2019/20 was a different year, but I believe it was one that saw the need and value of Be.Bendigo more than demonstrated.

None of this would have been possible without the hardworking team of Be.Bendigo led by Dennis Bice, supported by my co-directors and all made possible by our partners and members. Thank you to each and every one of you who have played your part in contributing to Be.Bendigo and a vibrant, prosperous Bendigo.



CEO REPORT

Dennis Bice

To say it has been a challenging 12 months would no doubt be an understatement. Who would have thought heading into 2019-2020 financial year that we and the business community would be challenged in the way we have because of the COVID 19 pandemic.

The financial year certainly started off with a positive outlook with events scheduled, program dates committed to and of course our 2020 Be.Bendigo Bendigo Bank Business Excellence awards well and truly in the planning. With increased partnership support, both financially and in kind as well as an optimism that increased the level of excitement for our major event for the year. Unfortunately, it was not to be, as we had to make the difficult decision in conjunction with our stakeholders and partners to postpone the 2020 Business Excellence Awards event. While not the result we had planned for, it was agreed that to do the awards and the business community justice postponing the event to 2021 was the only realistic outcome.

The impact of COVID 19 certainly required the ability to be flexible, adaptable and think differently in how we delivered support for our business community and in an unprecedented time. I am pleased to say that the Be.Bendigo business has stood and weathered the storm

both from a financial and operational perspective, with a guiding principle of supporting our local business community.

Partnering with the City of Greater Bendigo we were able to deliver a series of webinars and zoom sessions, to provide information and support to the business community, participated and supported Bendigo Food Share with Cafes for COVID program along with Bendigo's Biggest Take Away. Supported Bendigo Health contact tracing team with access to a data base of afterhours contacts for business in the region and support for City of Greater Bendigo's "Love Your Local" program and provided a central contact point for business who required information and support.

Our team contacted over 200 businesses by phone to check in and see how they were going or if they needed assistance and maintained a constant update on COVID 19 government support and health information. Be.Bendigo continued to engage with all levels of government holding sessions with both State and Federal MP's with partners and members along with key stakeholders.

Be.Bendigo continued to run events, albeit by zoom, a new way of delivering our keynote and After 5 events. We have received terrific responses to our events throughout this difficult time opening them up to members and non-members in response to the challenges of COVID 19. The Economic State of the Market Breakfast again proved very popular, the last event we were able to run in a normal environment. A series of Mental Health and Wellbeing events continue to run along with our key Leadership event with Major General Natasha Fox from the Australian Defence Force as our guest. Our Leadership program has been deferred until February 2021, but the Mentor program will commence in November 2020.

The GROW (Growing Regional Opportunities for Work) Bendigo program continued despite some challenges, but I am pleased to say the GROW Hub has been delivered and our GROW signatories and action plans continue to be rolled out.

This year we also launched the Localised Central Victoria program which aims to connect businesses locally and provide them with a digital platform to promote, engage and drive more local opportunities for business. Now more than ever local has become extremely important.

I am pleased to announce that Sharon Good has taken over the Marketing & Communications role and Petra McLoughlin commenced earlier in the year as the GROW Bendigo Project Manager. Zahli Drummond who commenced in a school-based traineeship under the Head Start program last October will join the Be.Bendigo team in a full-time office administration role. Zahli has been a great story since commencing the traineeship and was recognised as the Integrity Business College trainee of the month recently. To all the Be.Bendigo team who have worked through some difficult challenges this year I thank you for your contribution and support. I would also like to thank Pauline Slavin and Bronte Deary for their contribution to Be.Bendigo over the last 12 months and wish them well in their new careers.

Finally, I would like to thank all our partners, stakeholders, and members for their ongoing support to Be.Bendigo allowing us to deliver a range of programs and events to support their endeavours in the business world. Special thanks to our Board who have continually supported the Be.Bendigo Team in all our endeavours throughout a challenging time.

Dennis Bice
CEO



BOARD MEMBERS



**MARIKA MCMAHON - CHAIR
O'FARRELL, ROBERTSON MCMAHON**

Why is Be.Bendigo important?

Bendigo is one of the best places to live and work in Australia. With a rich history, it now needs to develop a vibrant and prosperous future in a demanding and changing the world. That can't be done by government alone, it requires Bendigo businesses to come together to imagine a greater future and design how that can become a reality.

What do I bring to Be.Bendigo?

An insatiable appetite to see Bendigo improve. For over 20 years I have been passionate about Bendigo developing upon its strengths, driving initiatives like the new hospital, improved Court facilities, decentralised ambulance stations, increased involvement of women in leadership, improved recruitment and retention of professionals in Bendigo. As a family lawyer and Director of O'Farrell, Robertson McMahon lawyers I see that Be.Bendigo can provide essential support for local business.



**ROBYN LINDSAY- DEPUTY CHAIR
BENDIGO HEALTH**

Why is Be.Bendigo important?

As a vibrant prosperous Bendigo is a healthy, happy Bendigo. We require a collaborative approach to ensure that Bendigo businesses thrive, one that considers education, health, technology, arts and small business as well as big industry. Together we will be able to make a much better impact.

What do I bring to Be.Bendigo?

From a business perspective I oversee a large portfolio in the public health sector involved in the employment of approximately 1500 staff and the management of significant assets. I have a clinical health industry background and have spent part of my career working in strategic and business planning and health systems management—driving improved performance for the health business sector. I am passionate about the interface between better business and better health and am proud of the contribution that Be.Bendigo is making to building the leadership capacity of the region.

BOARD MEMBERS



DAMIEN TANGEY- BIRCHGROVE PROPERTY

Why is Be.Bendigo important?

Bendigo is one of the best places to live and work in Australia. With a rich history, it now needs to develop a vibrant and prosperous future in a demanding and changing world. That can't be done by government alone, it requires Bendigo businesses to come together to imagine a greater future and design how that can become a reality.

What do I bring to Be.Bendigo?

I am passionate about the inclusive growth and development of the Bendigo region and seek to bring a broad strategic perspective to Be.Bendigo. I have operated a local business Birchgrove Property for over 25 years and have worked extensively in the area of building new communities. I Chair the Gala Awards Committee and serve on the Advocacy Committee of Be.Bendigo to assist in communicating the needs of our members and region to the broader community and tiers of government. I also serve as the Immediate Past President of the Urban Development Institute of Australia (Vic), a Board Member of Remembrance Parks Central Victoria, a Member of the Loddon Mallee Regional Development Australia Committee and as College Council President of Bendigo Senior Secondary College, and newly appointed chair of Haven Home Safe.



DAMIEN PALMER- AFS & ASSOCIATES

Why is Be.Bendigo important?

Bendigo is such an enjoyable place to work and live. Our economy is diverse and successful, and the lifestyle that comes with working, living and doing business in Bendigo is second to none.

Be.Bendigo is an important part of this by being the voice and advocate for Bendigo businesses, and by helping build and develop business-to-business relationships, which in turn helps Bendigo businesses succeed. When Bendigo businesses succeed, all of Bendigo benefits, and this great city becomes even greater and more liveable.

What do I bring to Be.Bendigo?

I'm lucky to be the accountant and advisor for many Bendigo businesses, and in that role, I gain a valuable insight into what's on their mind, good and bad. I bring this broad-based business insight to Be.Bendigo, which enables me to make a valuable strategic contribution to Be.Bendigo and support our members.

BOARD MEMBERS



NICK CARTER - BENDIGO & ADELAIDE BANK

Why is Be.Bendigo important?

Be. Bendigo it's key integrator and gateway for existing and new businesses and professionals in Bendigo and central Victoria. Through Be. Bendigo the business community can access a diverse range of resources, expertise, and B2B opportunity to partner with business and government to the mutual benefit of individual benefits, and broader the community and social benefit. Be.Bendigo is an advocacy body which looks to present a concise and well understood voice of the business community.

What do I bring to Be.Bendigo?

Growing up in business, in a small business with my parents, and subsequently with my sister has given me a great appreciation for the challenges, and opportunities in running a business. In addition, my professional role as Head of Consumer Banking at Bendigo and Adelaide Bank gives me a look at business from a different angle, particularly around the regulatory challenges that will impact our business community, and the power of communities working together via our partnership model Community Bank.



MITCH CAIRNS- BENDIGO & ADELAIDE BANK

Why is Be.Bendigo important?

Small, medium and large businesses, and the community alike, look to Be.Bendigo to be a guiding voice in providing Greater Bendigo the best chance to be one of the most successful and vibrant regional centers now, and in the years to come. Be.Bendigo provides a platform for businesses and individuals to connect with like-minded people within the community, it helps to develop the skills and capabilities of the leaders of the future, and it guides and assists in the growth of Greater Bendigo.

What do I bring to Be.Bendigo?

As a young professional within the Bendigo Community, I bring a different perspective and a young voice to the Be.Bendigo Board. Working for Bendigo and Adelaide Bank allows me to impart the knowledge and expertise of one of the largest employers in Bendigo onto the community, business, and Board alike.

BOARD MEMBERS



HAYLET TIBBETT – INDULGE CHOCOLATES

Why is Be.Bendigo important?

Be.Bendigo is valuable to all business from small to large. Providing the opportunity to work together, share information and resources. To be united on issues affecting us all and working as one to advocate for the betterment of Bendigo. A strong, united community supporting smart growth of our city.

What do I bring to Be.Bendigo?

I bring the unique perspective of a small business owner with ten years' experience in retail and hospitality; managing staff, manufacturing, and maintaining strong commercial relationships. My background includes fitness, hospitality, and administration. My commitment is to ensure that Bendigo and our region fulfill our potential to be a leading force in business in Australia.



EVE RITCHENS – AFS & ASSOCIATES ACCOUNTANTS

Why is Be.Bendigo important?

Be.Bendigo plays an important role in the business community by providing a voice for businesses and organisations of all sizes, connecting private and public. As one of Victoria's largest regional hubs, Be.Bendigo works with local, state and federal authorities to ensure Bendigo is the best placed for business and will continue to guide this with the growth of our city. Be.Bendigo is a crucial element in all facets of business for our community.

What do I bring to Be.Bendigo?

As a committee member for the Bendigo Young Professionals Network I bring a new perspective to the board, representing tomorrow's leaders. I am passionate about Bendigo and the opportunities that living regionally presents for young professionals and believe that Be.Bendigo plays an important role in this. Along with that I bring my background in marketing and strategic communications to the board for B2B relationships.

STAFF MEMBERS



Wayne Tobin - Engagement Manager



Sharon Good - Marketing & Communications Manager

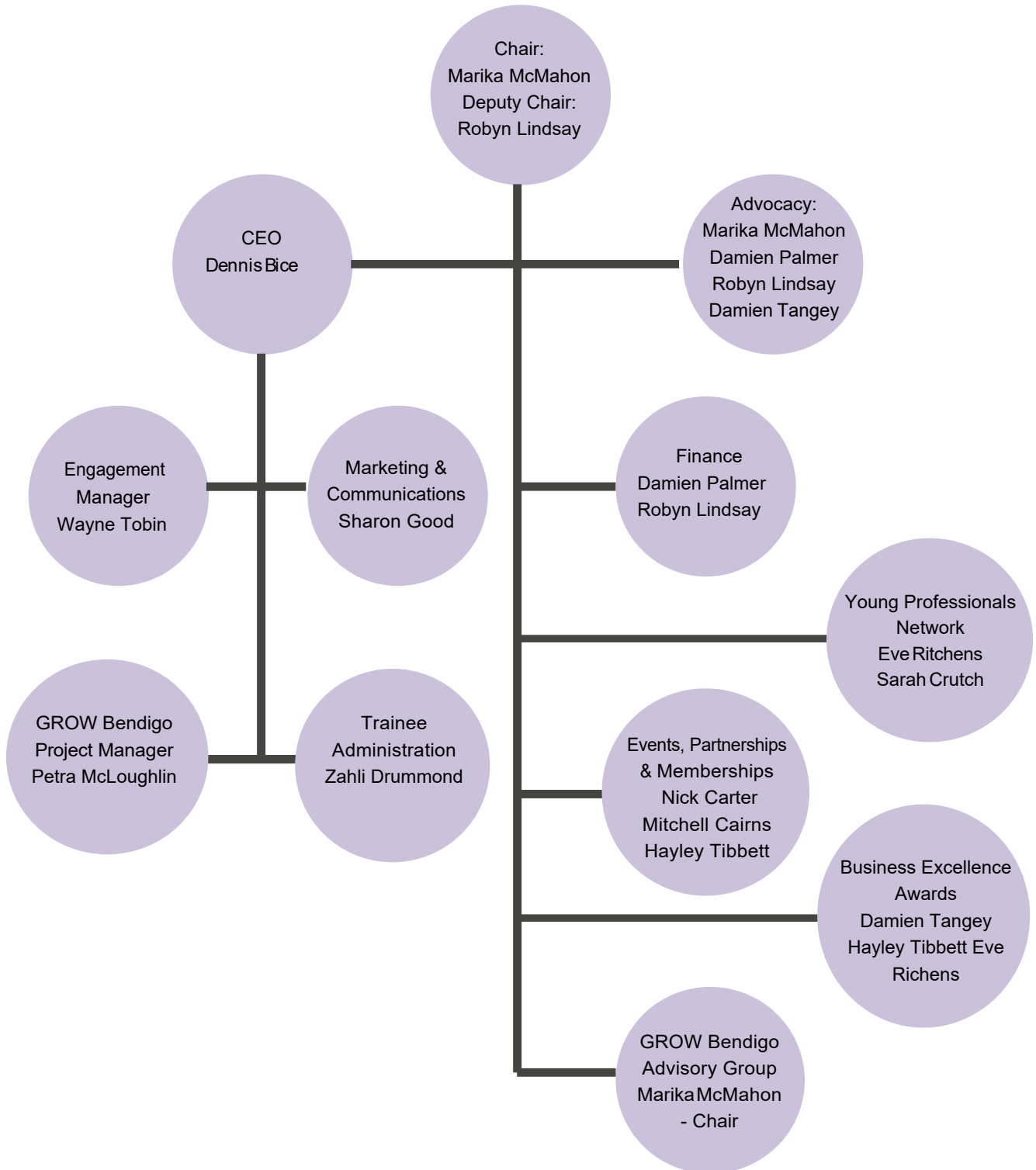


Petra McLoughlin - GROW Project Manager



Zarli Drummond – Trainee Administration Officer

BE.BENDIGO STRUCTURE



MEMBER SERVICES

229 MEMBERS*

44 PARTNERS*

273 TOTAL*

*at 30 June 2020

36 EVENTS HOSTED*

Partner Only	4
Business After Five	11
Bendigo Business Excellence Awards	2
Bendigo Invention and Innovation Festival	1
Rob Hunt Leadership Program	3
Keynote Events	3
Young Professionals Network	2
Regional HR Network	1
Webinars/Zoom Sessions	9
Total	36

*at 30 June 2020



GROW BENDIGO PROGRAM

GROW (Growing Regional Opportunities for Work) Bendigo is a collaborative program that works with businesses across the Bendigo region to strengthen social and economic outcomes and increase job opportunities through strategic procurement and employment.

Be.Bendigo is the backbone organisation charged with delivering the GROW Bendigo program in partnership with the Victorian State Government. The GROW Bendigo program is funded by government for a three-year period.

As a result of early program research and direct engagement undertaken across the region, the GROW Bendigo program was designed to achieve its social and economic objectives through focusing on:

- A stronger regional economy
- An increase in the number of local people employed in local jobs
- An increase in employment for key target communities including young people, long-term unemployed, Aboriginal people, migrants, people with a disability and other people with barriers to employment in Greater Bendigo

A key part of the program is encouraging businesses and organisations to review their inclusive employment processes to ascertain their current status and build plans for improvement in inclusivity. GROW Bendigo are the conduit and connector for businesses, educators, and providers in this area; introductions are made and education sessions will continue to be rolled out through the program with the ultimate aim of pathways and employment opportunities being identified and filled.

To date 31 local businesses have committed to the principles of GROW Bendigo and are working on completion of action plans to implement key outcomes and advocacy for the program.

Another focus of the GROW program is creating the opportunities for businesses and organisations to work together through procurement activities. Signatories are encouraged through the action plan process to review their current procurement policies and identify opportunities where local and social procurement can be given priority. A major focus in 2020 has been the launch of the platform LOCALISED. This not only allows businesses to register on a local directory, but also allows organisations to place their tenders on to increase reach into the supply base.

All businesses and organisations are aware of the initial economic modelling that was conducted at the launch of the program, this identified that a shift to from 'non-local' to 'local' spend of just 10% would result in over \$860M new money into the local economy and an estimated 2,850 new jobs. Our aim as a collective is to focus on results of this nature. For this reason, GROW Bendigo is focusing on opportunities to increase expenditure in the region, working with GROW Members to identify opportunities to move recurrent spend from non-local to local and social suppliers. Alongside working with the delivery of new major projects in the region including Bendigo TAFE, Gov Hub and Law courts.



LOCALISED PROGRAM

Localised builds digital communities for local businesses to promote their products, their people, and services. A local business discovery tool with features designed to help business owners buy from, sell to, partner with, and learn from each other. Supporting how businesses connect, upskill, and generate more local revenue. This is in line with the Be. Bendigo strategic priority of providing a centre for business and connecting businesses. In this ever-evolving online world, Localised is the platform that delivers this. Be.Bendigo funds the program which allows the business community to register for free.

In Central Victoria, Be. Bendigo and Mount Alexander Shire Council partnerships have led an innovative way to connect 755 local business owners to each other, to experts, to upskilling and to commercial opportunities. In 2020, we have begun a series of Local Business Discovery Meetups with great success. With averages of 98% of attendees discovering a business in their backyard they didn't know existed and 63% saying they will be making contact with someone they met at the Meetup, the meetups are a powerful way to connect enterprising local business owners.

2020 Meetups:

- 23 July 2020
- 24 September 2020
- 30 October 2020
- 26 November 2020
- 17 December 2020



BE.BENDIGO



YOUNG PROFESSIONALS NETWORK

Established in 2004, the Young Professionals Network (YPN) provides a place for young professionals to connect, engage and develop with the aim to retain young professionals in our community.

Over the last 12 months YPN has held a range of social events such as Friday night drinks as well as seminars and webinars. These include:

Webinar – First home buyer info night. Co-hosted with YPN Partners McKean McGregor Real Estate plus a panel of local experts

Webinar – Reducing waste in Bendigo with exchangeable coffee cups. Co-hosted with City of Greater Bendigo's Zero Waste Team

Seminar – Grow your money: Investing. Guest speaker Josh Sharp from Bendigo Bank held at the National Hotel.

YPN enjoys welcoming new faces to events whether they have relocated to Bendigo for work, returned from moving away after high school or simply looking to make some new connections in the business community.

We look forward to seeing you or young professionals within your organisation at one of our events soon.

To connect with us email ypn@bebendigo.com.au or follow us on socials to stay up to date with our events @bendigoypn



BENDIGO REGIONAL HR NETWORK

The Bendigo Regional HR Network has existed in various forms over the years, with its origins in the Bendigo Manufacturing Group and the Australian Human Resources Institute (AHRI) Bendigo Network. For some time, the two groups ran concurrently and it became evident that the purpose and needs of the groups were the same. A decision was made to consolidate the groups and the result is the Bendigo Regional HR Network.

The Bendigo Regional HR Network is convened by an Organising Committee whose dedicated and passionate members volunteer their time to plan and produce forums that benefit local people and workplaces. There are more than 500 people on the Bendigo Regional HR Network distribution list from over 150 local businesses. This has grown from a starting base of 150 people in 2013.

The purpose of the Bendigo Regional HR Network is to provide a professional forum for those with an interest in people-related and workplace issues to –

- network with like-minded people and develop valuable industry connections
- learn from subject matter and industry experts who share their knowledge, experiences and ideas in a supported and safe environment –presenters provide participants with real-life case studies and practical insights into topical people-related matters affecting local workplaces
- reflect on the issues raised in the forums and to share what they know about the topic with others: How do the issues raised in the presentation relate to their workplaces? How have these issues affected them and their colleagues? What solutions/strategies have they put into place – or are planning to put into place – to manage these issues?
- provide valuable and practical tools, resources and ideas that can be taken away and applied in the workplace
- create a sense of community and belonging, particularly for those working on their own or in very small workplaces who may feel isolated and alone at times when managing people-related issues



BENDIGO BUSINESS COUNCIL LTD.

*FINANCIAL STATEMENTS
FOR THE YEAR ENDED
30 JUNE 2020*

BENDIGO BUSINESS COUNCIL LTD.
A.C.N. 004 068 553

DIRECTORS' REPORT

Your directors submit the financial report of the Bendigo Business Council for the financial year ended 30 June 2020.

DIRECTORS

The names of each person who has been a director during the year and to the date of this report are:

Marika McMahon (Chair)	Nicholas Carter
Robyn Lindsay (Deputy Chair)	Damien Palmer (Treasurer)
Damien Tangey	Kathy Wilton (Resigned 15 April 2020)
David Richmond (Resigned 26 November 2019)	Mitchell Cairns (Leave of Absence January 2020)
Hayley Tibbett (Appointed 22 October 2019)	

MEETINGS OF DIRECTORS

During the financial year, 10 meetings of directors (including committees) were held.
Attendance's were as follows:

Marika McMahon
Robyn Lindsay
Damien Tangey
Nick Carter
David Richmond
Damien Palmer
Kathy Wilton
Hayley Tibbett
Mitchell Cairns

DIRECTORS'/FINANCE COMMITTEE MEETINGS	
Meetings Eligible to Attend	Meetings Attended
10	10
10	9
10	9
10	7
5	3
10	10
8	5
7	7
10	5

PRINCIPAL ACTIVITIES

The principal activities of the Company during the financial year were the provision of assistance to Bendigo businesses.

The Company continued its work with the GROW Bendigo initiative.
GROW Bendigo is about creating new jobs, by asking organisations to support social and local procurement, and impact investment through electing to buy goods and services that contribute economically and socially to our local community and injecting capital into businesses and non-for-profit enterprises to target communities.

BENDIGO BUSINESS COUNCIL LTD.
A.C.N. 004 068 553

DIRECTORS' REPORT

OPERATING RESULTS

The net result of the company for the financial year was a profit of \$139,501 (2019: Profit of \$89,934).

REVIEW OF OPERATIONS

Total income for the 2019-20 year was \$856,595 compared to \$688,661 in the previous year.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

On 11 March 2020, the World Health Organisation (WHO) declared the Coronavirus Disease (COVID-19) a pandemic. Following the declaration, the Australian Government enforced bans on all non-essential travel and various levels of community lockdowns and forced closures throughout specific economic sectors, with the heaviest of these restrictions commencing on 25 March 2020. The financial market reactions and community lockdowns are expected to have significant economic and social consequences which will directly affect both the current and future operations as well as current and future financial results of the Company.

As a result of the Government Enforced Shutdowns, commencing from 23 March 2020, the Company has been closed for all trade and until balance date the Company has only been allowed to reopen under a minimal operating capacity. Due to the nature of the Company, several financial assistance measures available to combat the financial impacts of the COVID-19 Pandemic have been received such as PAYGW liability relief and JobKeeper. As a result, these statements have been directly impacted by the pandemic.

At the date of this report, the Board is aware of the financial impact the COVID-19 Pandemic has had on the reported financial position and performance of the Company for the year ended 30 June 2020. The Board is wholly of the opinion that the Company will continue as a going concern.

The rapid and ongoing nature of the changing economic and social conditions due to the COVID-19 pandemic makes the measurement of their impact impossible to determine and report.

There were no other significant changes in the state of affairs of the Company.

AFTER BALANCE DAY EVENTS

Since balance date, the state of affairs in Victoria resulting from the COVID-19 pandemic have become progressively worse, including a "total" lock down of both the Victorian capital of Melbourne and a return to Stage 3 restrictions, for the rest of the state. The effect of these events and measures cannot be determined.

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent financial years.

DIRECTORS AND AUDITORS INDEMNIFICATION

The Company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the Company:

- indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings; or
- paid or agreed to pay a premium in respect of a contract insuring against a liability incurred as an officer for the costs or expenses to defend legal proceedings.

DIRECTORS' REPORT

DIRECTORS BENEFITS

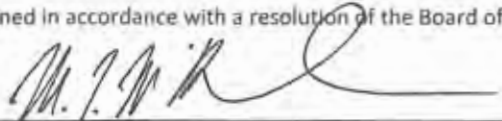
Since the end of the previous financial year no director of the entity has received or become entitled to receive a benefit other than:

- (i) A benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the accounts; or
- (ii) a fixed salary as a full-time employee of the entity or of a related corporation, by reason of a contract made by the entity or a related entity corporation with the director or with a firm of which they are a member or with an entity in which they have a substantial financial interest.

AUDITOR'S INDEPENDENCE DECLARATION


A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is attached to this report.

Signed in accordance with a resolution of the Board of Directors,



DIRECTOR
Marika McMahon

NAME



DIRECTOR
Damien Palmer

NAME

Dated this day of 2020.

BENDIGO BUSINESS COUNCIL LTD.
A.C.N. 004 068 553

DIRECTORS' DECLARATION

The directors of the company declare that:

1. the financial statements and notes are in accordance with the *Corporations Act 2001* and:
 - (a) comply with Accounting Standards and the Corporations Regulations 2001; and
 - (b) give a true and fair view of the Company's financial position as at 30 June 2020, and performance for the year ended on that date;
2. in the directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

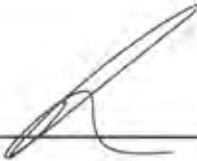
This declaration is made in accordance with a resolution of the Board of Directors.



DIRECTOR

Marika McMahon

NAME



DIRECTOR

Damien Palmer

NAME

Dated this day of 2020.

BENDIGO BUSINESS COUNCIL LTD.
STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2020

	<i>Note</i>	2020	2019
		\$	\$
Revenue	(2)	856,595	688,661
Operational Expenses	(3)	(311,860)	(260,611)
Employee Expenses	(4)	(371,000)	(333,652)
Depreciation Expense	(5)	(34,234)	(4,464)
		<hr/>	<hr/>
Net Profit before Income Tax		139,501	89,934
Income Tax Expense		-	-
		<hr/>	<hr/>
Net Profit attributable to the Company		139,501	89,934
Other Comprehensive Income		-	-
Total Other Comprehensive Income		-	-
		<hr/>	<hr/>
Total Comprehensive Income attributable to the Company		139,501	89,934

The accompanying notes form part of these financial statements.

BENDIGO BUSINESS COUNCIL LTD.
STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2020

	<i>Note</i>	2020 \$	2019 \$
<i>CURRENT ASSETS</i>			
Cash & Cash Equivalents	(7)	418,244	250,817
Trade & Other Receivables	(8)	62,442	103,292
<i>TOTAL CURRENT ASSETS</i>		<u>480,686</u>	<u>354,109</u>
<i>NON-CURRENT ASSETS</i>			
Right of Use Assets	(9)	33,506	-
Property, Plant and Equipment	(10)	42,277	48,016
<i>TOTAL NON-CURRENT ASSETS</i>		<u>75,783</u>	<u>48,016</u>
<i>TOTAL ASSETS</i>		<u>556,469</u>	<u>402,125</u>
<i>CURRENT LIABILITIES</i>			
Trade & Other Payables	(11)	187,828	210,660
Employee Benefits	(12)	18,211	13,432
Interest Bearing Liabilities	(13)	19,167	-
<i>TOTAL CURRENT LIABILITIES</i>		<u>225,206</u>	<u>224,092</u>
<i>NON CURRENT LIABILITIES</i>			
Employee Benefits	(12)	2,248	3,315
Interest Bearing Liabilities	(13)	14,796	-
<i>TOTAL NON CURRENT LIABILITIES</i>		<u>17,044</u>	<u>3,315</u>
<i>TOTAL LIABILITIES</i>		<u>242,250</u>	<u>227,407</u>
<i>NET ASSETS</i>		<u>314,219</u>	<u>174,718</u>
<i>EQUITY</i>			
Retained Earnings		314,219	174,718
<i>TOTAL EQUITY</i>		<u>314,219</u>	<u>174,718</u>
Commitments for Expenditure	(15)		
Contingent Assets & Liabilities	(16)		

The accompanying notes form part of these financial statements

*BENDIGO BUSINESS COUNCIL LTD.
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2020*

	<i>Retained Earnings</i> \$	<i>TOTAL</i> \$
Balance at 1 July 2018	<u>84,784</u>	<u>84,784</u>
Profit attributable to the Company	89,934	89,934
Balance at 30 June 2019	<u>174,718</u>	<u>174,718</u>
Profit attributable to the Company	139,501	139,501
Balance at 30 June 2020	<u>314,219</u>	<u>314,219</u>

The accompanying notes form part of these financial statements

BENDIGO BUSINESS COUNCIL LTD.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2020

	Note	2020 \$	2019 \$
CASH FLOW FROM OPERATING ACTIVITIES			
Receipts From Grants, Members & Events		935,694	913,344
Interest Received		604	947
Receipts from Government - COVID19		72,194	-
Payments for Employee Expenses		(367,288)	(338,683)
Payments to Suppliers		(396,028)	(271,740)
Net GST Paid to/(Refunded) from ATO		(49,711)	(56,891)
		<hr/>	<hr/>
NET CASH PROVIDED BY OPERATING ACTIVITIES	(14)	195,465	246,977
CASH FLOW FROM INVESTING ACTIVITIES			
Payments for Property, Plant & Equipment		(9,348)	(52,480)
		<hr/>	<hr/>
NET CASH PROVIDED BY/(USED FOR) INVESTING ACTIVITIES		(9,348)	(52,480)
CASH FLOW FROM FINANCING ACTIVITIES			
Repayment of Borrowings		(18,690)	-
		<hr/>	<hr/>
NET CASH PROVIDED BY/(USED FOR) FINANCING ACTIVITIES		(18,690)	-
NET INCREASE/(DECREASE) IN CASH HELD		167,427	194,497
CASH AT BEGINNING OF YEAR		250,817	56,320
		<hr/>	<hr/>
CASH AT END OF YEAR	(13)	418,244	250,817

The accompanying notes form part of these financial statements

**BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020**

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards, Accounting Interpretations, and the *Corporations Act 2001*.

Australian Accounting Standards set out accounting policies that the Australian Accounting Standards Board has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial report is for The Bendigo Business Council Ltd as an individual entity, incorporated and domiciled in Australia. The Bendigo Business Council Ltd is a Company Limited by Guarantee.

Inherent Uncertainty Regarding Income

The Company has significant dependence on income from sponsorship and funding. As a consequence, there is inherent uncertainty with regard to the level of future income. The uncertainty may give rise to an adverse effect on the Company's financial viability. However, during 2018/19, the Company entered into a three year arrangement to deliver the GROW Bendigo initiative, resulting in an increase in revenue for the period of the project.

The Directors of Bendigo Business Council Ltd continue to monitor the financial position of the Company to ensure that it can pay its debts as and when they fall due.

The Directors believe that the Company will be successful in achieving its income objectives and accordingly have prepared the financial report on a going concern basis.

At this time, the Directors are of the opinion that no asset is likely to be realised for an amount less than the amount at which it is recorded in the financial report as at 30 June 2020. Accordingly, no adjustments have been made to the financial report relating to the recoverability and the classification of the asset carrying amounts or the amounts and classifications of liabilities that might be necessary should the Company not continue as a going concern.

(a) Reporting Entity Report

The report includes all the controlled activities of Bendigo Business Council Ltd.

(b) Rounding Of Amounts

All amounts shown in the financial statements are expressed to the nearest \$1.

(c) Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand and cash at bank, deposits at call and highly liquid investments with an original maturity of 3 months or less, which are readily convertible to known amounts of cash and are subject to insignificant risk of changes in value.

For the Statement of Cash Flows presentation purposes, cash and cash equivalents includes bank overdrafts, which are included as current borrowings in the Statement of Financial Position.

(d) Receivables

Trade debtors are carried at nominal amounts due and are due for settlement within 30 days from the date of recognition. Collectability of debts is reviewed on an ongoing basis, and debts which are known to be uncollectible are written off. A provision for doubtful debts is raised where doubt as to collection exists. Bad debts are written off when identified.

Receivables are recognised initially at fair value and subsequently measured at amortised cost, using the effective interest rate method, less any accumulated impairment.

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(e) Financial Instruments

Initial Recognition and Measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the Company commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).

Financial instruments (except for trade receivables) are initially measured at fair value plus transactions costs except where the instrument is classified 'at fair value through profit or loss' in which case transaction costs are expensed to profit or loss immediately. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Classification and Subsequent Measurement

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted. Amortised cost is calculated as (i) the amount at which the financial asset or financial liability is measured at initial recognition (ii) less principal repayments (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount is calculated using the effective interest method; and (iv) less an reduction for impairment.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability.

Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

Financial assets at fair value through profit or loss

Financial assets are classified at 'fair value through profit or loss' when they are held for trading for the purpose of short-term profit taking. Such assets are subsequently measured at fair value with changes in carrying value being included in profit or loss. The Company has not held any financial assets at fair value through profit or loss in the current or comparative financial year.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Company's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

The Company has not held any held-to-maturity investments in the current or comparative financial year.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature, or they are designated as such by the committee. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed determinable payments.

Financial Liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

Impairment

At each reporting date, the Company assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the Statement of Comprehensive Income.

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(e) Financial Instruments (Continued)

Derecognition

Financial assets are derecognised where the contractual right to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

(f) Comparative Figures

Where necessary comparative figures have been reclassified to facilitate comparisons.

(g) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down to the estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised in the profit or loss during the financial period in which they are incurred.

(h) Depreciation

Assets with a cost in excess of \$1,000 are capitalised and depreciation has been provided on depreciable assets so as to allocate their cost or valuation over their estimated useful lives using the straight-line method. Estimates of the remaining useful lives and depreciation method for all assets are reviewed at least annually.

The following table indicates the expected useful lives of non current assets on which the depreciation charges are based.

	2020	2019
Leasehold Improvements	33%	33%
Computer Hardware and Equipment	20%	20%
Furniture & Fixtures	10%	10%

(i) Payables

These amounts consist predominantly of liabilities for goods and services.

Payables are initially recognised at fair value, then subsequently carried at amortised cost and represent liabilities for goods and services provided to the organisation prior to the end of the financial year that are unpaid, and arise when the Company becomes obliged to make future payments in respect of the purchase of these goods and services.

The normal credit terms are usually Nett 30 days.

(j) Provisions

Provisions are recognised when Bendigo Business Council Ltd has a present obligation, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(k) Goods & Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables in the Statement of Financial Position are shown inclusive of GST. GST receivable and payables to the Australian Taxation Office (ATO) is included in the Statement of Financial Position. The GST component of a receipt or payment is recognised on a gross basis in the Statement of Cash Flows in accordance with AASB 107 *Cash Flow Statements*.

Commitments and contingent assets and liabilities are presented on a gross basis.

(l) Employee Benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy any vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms of maturity that match the expected timing of cash flows.

The Company's obligations for long-term employee benefits are presented as non-current provision in the Statement of Financial Position, except where the Company does not have an unconditional right to defer settlement for at least 12 months after the reporting date, in which case the obligations are present as current provisions.

On-Costs

Employee benefit on-costs, such as superannuation and workers compensation are recognised together with the provisions for employee benefits.

Superannuation

Contributions to contribution superannuation plans are expensed when incurred.

(m) Income Recognition

Revenue is recognised in accordance with AASB 15 *Revenue from Contracts with Customers* and AASB 1058 *Income for Not-for-Profit Entities*. Income is recognised as revenue to the extent it is earned. Unearned income at reporting date is reported as income in advance. Amounts disclosed as revenue are, where applicable, net of returns, allowances, duties, and taxes.

Interest

Membership Income is recognised when the amount is earned.

Interest

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Other Income

Other income is recognised as revenue when the cash is received.

(n) Income Tax

Whilst the company is not exempt from income tax under *Income Tax Assessment Act 1997*, because of the application of mutuality, no provision has been raised. There is no Income Tax Liability. This is re-assessed by the Company annually.

(o) Leases

At inception of a contract, the Company assesses if the contract contains or is a lease. If there is a lease present, a right-of-use asset and a corresponding lease liability are recognised by the Company, where the Company is a lessee. However, all contracts that are classified as short-term (lease with remaining lease term of 12 months or less) and leases of low value (where the value of the underlying asset when new is less than \$10,000) are recognised as an operating expense on a straight-line basis over the term of the lease.

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(o) Leases (continued)

Initially, the lease liability is measured at the present value of the lease payments still to be paid at commencement date. The lease payments are discounted at the interest rate implicit in the lease. If this rate cannot be readily determined, the Company uses the incremental borrowing rate.

Lease payments included in the measurement of the lease liability are as follows:

- fixed lease payments less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at commencement date;
- the amount expected to be payable by the lessee under residual value guarantees;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options;
- lease payments under extension options if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The right-of-use assets comprise the initial measurement of the corresponding lease liability as mentioned above, any lease payments made at or before the commencement date as well as any initial direct costs. The subsequent measurement of the right-of-use assets is at cost less accumulated depreciation and any impairment losses.

Right-of-use assets are depreciated over the lease term or useful life of the underlying asset, whichever is the shortest. Where a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflect that the Company anticipates to exercise a purchase option, the specific asset is depreciated over the useful life of the underlying asset.

(p) New and Amended Accounting Policies Adopted by the Company

Initial Application of AASB 16

The Company has adopted AASB 16: *Leases* retrospectively with the cumulative effect of initially applying AASB 16 recognised at 1 July 2019. In accordance with AASB 16, the comparatives for the 2019 reporting period have not been restated.

The Company has recognised a lease liability and right of use asset for all leases (with the exception of short-term and low value leases) previously recognised as operating leases under AASB 117: *Leases* where the Company is the lessee. The lease liabilities are measured at the present value of the remaining minimum lease payments. The Company's incremental borrowing rate at 1 July 2019 was used to discount these lease payment to present value.

The right of use assets were measured and recognised in the Statement of Financial Position, at 1 July 2019, by taking into consideration the lease liability, prepaid and accrued lease payments previously recognised as at 1 July 2019 related to the lease.

The following practical expedients have been used by the Company in applying AASB 16 for the first time:

- for a portfolio of leases that have reasonably similar characteristics, a single discount rate has been applied;
- leases that have remaining lease terms of less than 12 months as at 1 July 2019 have been accounting for in the same way as short-term leases;
- the use of hindsight to determine lease terms on contracts that have options to extend or terminate;
- applying AASB 16 to leases previously identified as leases under AASB 117: *Leases* and *Interpretation 4: Determining whether an arrangement contains a lease* without reassessing whether they are, or contain a lease at the date of initial application; and
- not applying AASB 16 to leases previously not identified as containing a lease under AASB 117: *Leases* and *Interpretation 4*.

There has been no reclassification to Property, Plant & Equipment, and no adjustments to opening retained earnings, as a result of initial application of AASB 16.

Initial Application of AASB 15 and AASB 1058

The Company has applied AASB 15: *Revenue from Contracts with Customers* and AASB 1058 *Income for Not-for-Profit Entities* using the cumulative effect method of initially applying AASB 15 and AASB 1058 as an adjustment to the opening balance of equity at 1 July 2019. Therefore, comparative information has not been restated and continues to be presented under AASB 118: *Revenue* and AASB 1004: *Contributions*.

There has been no adjustments to retained earnings as a result of initial applications of AASB 15 or AASB 1058.

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

	<i>Note</i>	2020	2019
		\$	\$
2. REVENUE			
Membership Fees		76,777	106,687
GROW Initiative		271,833	116,117
Functions & Events		98,678	181,861
Sponsorships & Fundraising		173,336	165,900
Bendigo Inventors Award		-	76,938
Leadership Development Program		34,000	38,450
Grant Income		78,182	-
Interest Received		604	947
Sundry Income		672	1,761
COVID-19 Income**		122,513	-
		<hr/>	<hr/>
TOTAL REVENUE		856,595	688,661
**Represented by:			
ATO Cash Flow Boost Scheme		59,395	-
JobKeeper Wage Subsidy Scheme		59,786	-
Trainee Subsidy		3,332	-
		<hr/>	<hr/>
		122,513	-
3. OPERATIONAL EXPENSES			
Accounting Fees		-	3,371
Audit Fees		2,600	4,750
Advertising and Promotions		13,163	31,235
Administrative Expenses		12,209	12,965
Bank Charges		1,268	1,381
Cleaning		2,040	-
Computer Expenses		13,434	3,963
Excellence Awards Expenses		92,304	9,715
Functions & Events		19,641	33,075
Interest Expense		1,310	-
Inventor Awards Expenses		34,225	14,834
Insurances		2,306	2,298
Leadership Development Program Expenses		30,904	46,512
Legal and Compliance Expenses		493	195
Meeting Expenses		1,377	1,507
Membership Expenses		115	186
Project Delivery		5,555	4,172
Project Delivery - GROW Initiative		70,970	76,164
Rent		-	5,000
Sundry Expenses		2,003	1,717
Website Expenses		5,943	7,571
		<hr/>	<hr/>
TOTAL OPERATIONAL EXPENSES		311,860	260,611

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

	2020 \$	2019 \$
4. EMPLOYEE EXPENSES		
Salaries & Wages	336,964	298,065
Superannuation	30,222	28,297
Workcover	1,608	1,641
Other Staff Expenses	2,206	5,649
	<u>371,000</u>	<u>333,652</u>
5. DEPRECIATION		
Leasehold Improvements at Cost	8,259	3,145
Computer Equipment at Cost	6,270	1,300
Furniture & Fixtures at Cost	558	19
Right of Use Assets	19,147	-
	<u>34,234</u>	<u>4,464</u>
6. CASH & CASH EQUIVALENTS		
Cash on Hand	200	200
Cash at Bank	418,044	250,617
	<u>418,244</u>	<u>250,817</u>
7. TRADE & OTHER RECEIVABLES		
Trade Receivables	15,455	103,292
Amounts Receivable from ATO**	46,987	-
	<u>62,442</u>	<u>103,292</u>
**Represented by:		
ATO Cash Flow Boost Scheme	23,201	-
JobKeeper Wage Subsidy Scheme	23,786	-
	<u>46,987</u>	-

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

	2020	2019
	\$	\$
8. RIGHT OF USE ASSETS		
Leased Building	52,653	-
less Accumulated Depreciation	<u>(19,147)</u>	<u>-</u>
	33,506	-
TOTAL RIGHT OF USE ASSETS	<u>33,506</u>	<u>-</u>

The Company's lease portfolio includes a building. This lease has a remaining term of 21 months. The property lease contains the option to extend or terminate the lease of the building. This clause provides the Company opportunities to manage leases to align with its strategies. All of the extension or termination options are only exercisable by the Company. The extension options or termination options which were probable to be exercised have been included in the the calculation of the Right of Use Asset.

The above disclosure for Right of Use Assets recognised on initial application of AASB 16: *Leases* was previously classified as an operating lease under AASB 117: *Leases* . No adjustments were made to comparative information or opening balances as a result of the initial adoption of AASB 16.

Reconciliation of the carrying amounts of Right of Use Assets at the beginning and end of the current financial year is set out below:

	2020
	\$
Balance at 1 July	-
Plus Initial Recognition of AASB 16	52,653
Less Depreciation - Right of Use Assets	<u>(19,147)</u>
Balance at 30 June	<u>33,506</u>

9. PROPERTY, PLANT AND EQUIPMENT

Leasehold Improvements at Cost	24,776	24,776
less Accumulated Depreciation	<u>(11,404)</u>	<u>(3,145)</u>
	13,372	21,631
Computer Equipment at Cost	34,080	24,977
less Accumulated Depreciation	<u>(7,570)</u>	<u>(1,300)</u>
	26,510	23,677
Furniture & Fixtures at Cost	2,972	2,727
less Accumulated Depreciation	<u>(577)</u>	<u>(19)</u>
	2,395	2,708
TOTAL PROPERTY, PLANT AND EQUIPMENT	<u>42,277</u>	<u>48,016</u>

**BENDIGO BUSINESS COUNCIL LTD.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020**

9. PROPERTY, PLANT AND EQUIPMENT (Continued)

RECONCILIATION OF CARRYING VALUES OF ALL ASSET CLASSES

Reconciliations of the carrying amounts of Leasehold Improvements, Computer Equipment, and Furniture & Fixtures at the beginning and end of the current and prior years is set out below.

	Leasehold Improvements	Computer Equipment	Furniture & Fixtures	Total
	\$	\$	\$	\$
2019				
Carrying Amount at 1/07/2018	-	-	-	-
Additions	24,776	24,977	2,727	52,480
Disposals	-	-	-	-
Depreciation Expense	(3,145)	(1,300)	(19)	(4,464)
Carrying amount at 30/06/2019	21,631	23,677	2,708	48,016
2020				
Additions	-	9,103	245	9,348
Disposals	-	-	-	-
Depreciation Expense	(8,259)	(6,270)	(558)	(15,087)
Carrying amount at 30/06/2020	13,372	26,510	2,395	42,277

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

10. TRADE & OTHER PAYABLES

Trade Creditors & Accruals	4,654	46,774
Amounts Payable to ATO	12,009	13,092
Superannuation Payable	4,114	6,911
Unearned Income - GROW Project	122,051	143,883
Unearned Income - Excellence Awards	45,000	-

TOTAL TRADE AND OTHER PAYABLES

<u>187,828</u>	<u>210,660</u>
----------------	----------------

11. EMPLOYEE BENEFITS

Current

Annual Leave - <i>nominal value</i>	<u>18,211</u>	<u>13,432</u>
	18,211	13,432

Non Current

Long Service Leave - <i>Present Value</i>	<u>2,248</u>	<u>3,315</u>
	2,248	3,315

TOTAL EMPLOYEE BENEFITS

<u>20,459</u>	<u>16,747</u>
---------------	---------------

12. INTEREST BEARING LIABILITIES

Current

Lease Liability - Right of Use Asset	<u>19,167</u>	-
	19,167	-

Non Current

Lease Liability - Right of Use Asset	<u>14,796</u>	-
	14,796	-

TOTAL INTEREST BEARING LIABILITIES

<u>33,963</u>	<u>-</u>
---------------	----------

**BENDIGO BUSINESS COUNCIL LTD,
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020**

13. CASH FLOW INFORMATION

For the purpose of the Cash Flow Statement, Cash and Cash Equivalents comprise the following at 30 June:

	2020	2019
	\$	\$
Cash & Cash Equivalents - Operational Funds	418,244	250,817
TOTAL CASH	418,244	250,817

14. RECONCILIATION OF CASH FLOW FROM OPERATIONS TO NET RESULT

	2020	2019
	\$	\$
Net Result	139,501	89,934
Depreciation Expense	34,234	4,464
(Increase)/Decrease in Trade & Other Receivables	40,850	(4,417)
Increase/(Decrease) in Trade & Other Payables	(46,000)	18,144
Increase/(Decrease) in Employee Benefits	3,712	(5,031)
Increase/(Decrease) in Other Liabilities	23,168	143,883
NET CASH FLOWS FROM OPERATING ACTIVITIES	195,465	246,977

15. COMMITMENTS FOR EXPENDITURE

Capital Commitments

As at the date of this report, the Company has not entered into any agreement for further capital expenditure.

Other Commitments

As at the date of this report, the Company has not entered into any agreement for further other expenditure.

16. CONTINGENCIES ASSETS & LIABILITIES

There are no known contingent assets or liabilities to the Bendigo Business Council Ltd as at the date of this report.

**BENDIGO BUSINESS COUNCIL LTD,
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020**

17. DIRECTOR AND EXECUTIVE DISCLOSURES	2020	2019
	\$	\$
(a) Directors' Remuneration	Nil	Nil

Income received or due and receivable by all directors of the Company from the Company and any related corporations. The names of the directors who held office during the financial year were:

Marika McMahon	Nicholas Carter
Robyn Lindsay	Damien Palmer
Damien Tangey	Kathy Wilton (Resigned 15 April 2020)
David Richmond (Resigned 26 November 2019)	Mitchell Cairns (Leave of Absence January 2020)
Hayley Tibbett (Appointed 22 October 2019)	

(b) Executive Officers Remuneration

Executive Officers remuneration is paid under normal commercial terms and conditions.

18. SEGMENT INFORMATION

The Company's activities are the provision of assistance to the businesses of Bendigo, Victoria.

19. RELATED PARTY DISCLOSURE

(a) Director-Related Entities

There were no transactions with director-related entities.

20. EVENTS AFTER THE BALANCE SHEET DATE

Since balance date, the state of affairs in Victoria resulting from the COVID-19 pandemic have become progressively worse, including a "total" lock down of both the Victorian capital of Melbourne and a return to Stage 3 restrictions, for the rest of the state. The effect of these events and measures cannot be determined.

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the company in subsequent financial years.

21. MEMBERS GUARANTEE

The Company is limited by guarantee.

Each member of the Company undertakes to contribute to the assets of the Company in the event of it being wound up while he or she is a member or within one year after he or she ceases to be a member, for payment of the debts and liabilities of the Company contracted before he or she ceases to be a member and of the costs, charges or expenses of winding up and for an adjustment of the rights or contributions among themselves such amount as may be required, not exceeding Ten Dollars (\$10.00).

At 30 June 2020, the number of members was 273.

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

22. FINANCIAL RISK MANAGEMENT

Bendigo Business Council Ltd.'s principal financial instruments comprise of deposits with banks, accounts receivable and accounts payable. Statutory receivables and payables have been excluded from disclosures.

The totals for each category of financial instruments, measured in accordance with AASB 9 as detailed in the accounting policies to these financial statements, are as follows:

	Note	Carrying Amount 2020 \$	Carrying Amount 2019 \$
Financial Assets			
Cash at Bank	(7)	418,044	250,617
Trade & Other Receivables	(8)	15,455	103,292
Total Financial Assets		433,499	353,909
Financial Liabilities			
At amortised cost			
Trade & Other Payables	(10)	8,768	46,774
Total Financial Liabilities		8,768	46,774

Financial Risk Management Policies

The Directors of the Company are responsible for monitoring and managing financial risk exposures of the Company. The Directors' overall risk management strategy seeks to assist the Company in meeting its financial targets, while minimising potential adverse effects on financial performance.

Specific Financial Risk Exposures and Management

(a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to Bendigo Business Council Ltd.

The Company does not have any material credit risk exposures.

Credit risk exposures

The maximum exposure to credit risk, by class of recognised financial assets at the end of the reporting period is equivalent to the carrying value and classification of those financial assets (net of any provisions) as presented in the Statement of Financial Position.

Trade and other receivables that are neither past due or impaired are considered to be of high credit quality.

The entity has no significant concentration of credit risk exposure to any single counterparty or group of counterparties.

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

22. FINANCIAL RISK MANAGEMENT (Continued)

(b) Liquidity Risk

Liquidity risk arises from the possibility that Bendigo Business Council Ltd might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. Bendigo Business Council Ltd manages this risk through the following mechanisms:

- preparing forward-looking cash flow analysis in relation to its operational, investing and financing activities; and
- only investing surplus cash with major financial institutions.

The table below discloses the contractual maturity analysis on an undiscounted basis for Bendigo Business Council Ltd.'s financial liabilities.

Financial liability and financial assets maturity analysis

	Within 1 Year		1 to 5 Years		Over 5 Years		Total	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	\$	\$	\$	\$	\$	\$
Financial Liabilities due for payment								
Trade & Other Payables	8,768	46,774	-	-	-	-	8,768	46,774
Total contractual outflows	8,768	46,774	-	-	-	-	8,768	46,774
Total expected outflows	8,768	46,774	-	-	-	-	8,768	46,774
Financial Assets - Cash flows realisable								
Cash at Bank	418,044	250,617	-	-	-	-	418,044	250,617
Trade & Other Receivables	15,455	103,292	-	-	-	-	15,455	103,292
Total anticipated inflows	433,499	353,909	-	-	-	-	433,499	353,909
Net (outflow)/inflow on financial instruments	424,731	307,135	-	-	-	-	424,731	307,135

**BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020**

22. FINANCIAL RISK MANAGEMENT (Continued)

(c) Market Risk

(i) Interest rate risk

The financial assets of Bendigo Business Council Ltd. are not exposed to any significant interest rate risk since cash balances are maintained at various fixed interest rates.

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from interest bearing financial assets and liabilities that are used.

The interest rate exposure on the debt portfolio is managed by appropriate budgeting strategies and by managing in accordance with target maturity profiles.

(ii) Price risk

Price risk relates to the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices.

Bendigo Business Council Ltd. is exposed to insignificant foreign currency risk and other price risks.

Sensitivity analysis

The following table illustrates sensitivities to the Company's exposure to changes in interest rates. The table indicates the impact on how profit at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

- A parallel shift of + 1% and -2% in market interest rates (AUD).

	Profit \$	Equity \$
Year ended 30 June 2020		
+1% in interest rates	4,180	4,180
-2% in interest rates	(8,361)	(8,361)
Year ended 30 June 2019		
+1% in interest rates	2,506	2,506
-2% in interest rates	(5,012)	(5,012)

No sensitivity analysis has been performed on foreign exchange risk as the Company is not exposed to foreign currency fluctuations.

BENDIGO BUSINESS COUNCIL LTD.
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2020

22. FINANCIAL RISK MANAGEMENT (Continued)

Net Fair Values

Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying values as presented in the Statement of Financial Position. Fair values are those amounts at which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

Differences between fair values and carrying values of financial instruments with fixed interest rates are due to the change in discount rates being applied by the market since their initial recognition by the Company. Most of these instruments which are carried at amortised cost (i.e. trade receivables, loan liabilities) are to be held until maturity and therefore the net fair value figures calculated bear little relevance to the Company.

Net Fair Value

	Net Carrying Amount 2020 \$	Net Fair Value 2020 \$	Net Carrying Amount 2019 \$	Net Fair Value 2019 \$
Financial Assets				
Cash at Bank	418,044	418,044	250,617	250,617
Trade & Other Receivables	15,455	15,455	103,292	103,292
Total Financial Assets	433,499	433,499	353,909	353,909
Financial Liabilities				
Trade & Other Payables	8,768	8,768	46,774	46,774
Total Financial Liabilities	8,768	8,768	46,774	46,774



**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001**

**TO THE DIRECTORS OF
BENDIGO BUSINESS COUNCIL LTD.**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2020, there have been:

- (1) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (2) no contraventions of any applicable code of professional conduct in relation to the audit.

ACCOUNTING & AUDIT SOLUTIONS BENDIGO

A handwritten signature in blue ink that reads 'C Gaskell'.

Catherine Gaskell RCA

Dated this 19th day of October 2020.

Liability limited by a scheme approved under Professional Standards Legislation

POSTAL PO Box 5092 Sandhurst East VIC 3550

PH 03 54 444 417 FAX 03 54 444 427 // E info@aaabendigo.com.au // W www.aasbendigo.com.au



***Independent Audit Report to the Members of
BENDIGO BUSINESS COUNCIL LTD.***

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of the Bendigo Business Council Ltd, would be in the same terms if provided to the directors as at the date of the auditor's report.

Report on Financial Report

We have audited the financial report of Bendigo Business Council Ltd., which comprises the Statement of Financial Position as at 30 June 2020, the Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the certification by members of the Board of Directors on the annual statements giving a true and fair view of the financial position and performance of Bendigo Business Council Ltd.

In our opinion, the accompanying financial report of Bendigo Business Council Ltd. is in accordance with the requirements of the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Company's financial position as at 30 June 2020 and of its performance for the year then ended; and
- (ii) That the financial records kept by the Company are such as to enable financial statements to be prepared in accordance with *Australian Accounting Standards*.

Emphasis of Matter

Without qualification to the opinion expressed, attention is drawn to the following matter. As indicated in Note 1 to the financial statements, Bendigo Business Council Ltd.'s ability to continue as a going concern and meet its debts and commitments as they fall due, are dependent on Bendigo Business Council Ltd. achieving its income objectives.

The Directors believe that Bendigo Business Council Ltd. will be successful in achieving these objectives and have accordingly prepared the financial report on a going concern basis.

Basis for Opinion

We conducted our audit in accordance with Australian Accounting Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Liability limited by a scheme approved under Professional Standards Legislation

POSTAL PO Box 5092 Sandhurst East VIC 3550

PH 03 54 444 417 FAX 03 54 464 427 // E info@aaabendigo.com.au // W www.aaabendigo.com.au

ACCOUNTING & AUDIT SOLUTIONS BENDIGO

Information Other than the Financial Report and Auditor's Report Thereon

The Board of Directors of the Company is responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work that we have performed, we conclude that there is a material misstatement of this other information, we are required to report on that fact. We have nothing to report in this regard.

Responsibilities of the Board of Directors for the Financial Report

The Board of Directors of Bendigo Business Council Ltd. is responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting standards and the *Corporations Act 2001* and for such internal control as the Board of Directors determines is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board of Directors is responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or cease operations, or have no realistic alternative but to do so. The Board of Directors of the Company is responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion, reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis on this financial report. As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Liability limited by a scheme approved under Professional Standards Legislation

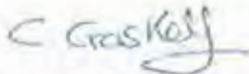
POSTAL PO Box 5092 Sandhurst East VIC 3550

PH 03 54 441 417 FAX 03 54 442 427 // E info@asbendigo.com.au // W www.asbendigo.com.au

ACCOUNTING & AUDIT SOLUTIONS BENDIGO

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures by the Board of Directors.
- Conclude on the appropriateness of the Board of Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report, or if disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease or continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report presents the underlying transactions and events in a manner that achieves fair presentation.

ACCOUNTING AND AUDIT SOLUTIONS BENDIGO



Catherine Gaskell RCA

Dated this 19th day of October 2020

Liability limited by a scheme approved under Professional Standards Legislation

POSTAL PO Box 5092 Sandhurst East VIC 3550

PH 03 54 444 417 FAX 03 54 444 427 // E info@aaibendigo.com.au // W www.aabendigo.com.au

PLATINUM PARTNERS



ALLIANCE PARTNERS



GOLD PARTNERS



SILVER PARTNERS



CORPORATE PARTNERS



MEDIA PARTNERS



BE. BENDIGO

es